

✔ U are Training Manager

For tailored, effective and profitable training and coaching.

SalesVisionary offers a complete solution for assessing sales skills, tracking objectives, tailoring sales plans and identifying top performers. All with the aim of facilitating the training and integration of new sales staff, and optimising the results of your sales team.



✔ A complete sales evaluation for every salesperson

See at a glance profiles of hunters, farmers or Key Accounts and overall results for each salesperson. All that's left to do is create homogeneous groups and training content tailored to the needs of each individual.

✔ A Best of module, to identify top performers in each area

Visualise the evolution of salespeople's results according to all the criteria, identify the top performers for each criterion and share the keys to individual success during coaching sessions. For an even more cohesive and motivated team.

✔ A personalised sales plan for selecting exercises

All sales opportunities are prioritised based on a wide range of strategic criteria. Because some sales cannot wait and because focusing salespeople on the opportunities with the highest potential for success guarantees results, speed and control, these opportunities are covered during training sessions.

✔ Comprehensive information to facilitate the transfer of knowledge and the integration of new sales staff

Display data for each customer, enhanced by external data, measures resulting from algorithms, key results, KPIs, variations in results and much more, in just 1 click. For successful transfer and integration.

✔ A complete module focused on goal tracking

Visualise the performance of each salesperson, compare the results of seniors and juniors, identify anomalous results and specific training needs. For appropriate objectives and bonus plans.